



"Connecting you to the future..."

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### **Morse Communications Named Outstanding Business Partner by Alcatel-Lucent**

**Miami, FL, November 7, 2007** - Morse Communications has been recognized as an Outstanding Business Partner by Alcatel-Lucent. Morse Communications was named "Top Sales Achievement Partner for South Eastern Region" by Alcatel-Lucent for providing sales and support of communication solutions customers including State and Local Government, Education, Hospitality and large Enterprise clients.

"Alcatel-Lucent has long recognized the critical importance of strong and vibrant partner programs," said Cindy Christy, president of Alcatel-Lucent's North America business. "Our partners are a crucial and integral component of our overall go-to-market approach. It's experienced, skilled and dedicated business partners like Morse Communications that gives Alcatel-Lucent an additional competitive edge when serving our customers, and we appreciate all they do for us."

Morse Communications received one of 14 business partner recognition awards for its work **in the State and Local Government and Education**. The award was announced at the Recognition Awards dinner, Tuesday, November 6<sup>th</sup>, 2007 at the Alcatel-Lucent North America Business Partner Conference in Miami, Florida. The conference helps provide Alcatel-Lucent Business Partners with insights on the business trends, initiatives and strategies that can help build business success. The events featured Alcatel-Lucent executives from the key business groups and provided attendees an opportunity to interact with members of the company's North America partner community.

**"Alcatel-Lucent has been a key supplier to Morse Communications for seven years. Their advanced VoIP, IP networking, advanced applications and Wireless product portfolio has allowed Morse to deliver complete solutions to our key large network and Fortune 500 customers" says Bryan May, vice president of sales and marketing for Morse Communications, Inc. "Alcatel-Lucent's innovative product design's fit well with Morse's creativity and ability to deliver". "We look forward our continued partnership with Alcatel-Lucent".**

**Alcatel-Lucent products/services offered by Morse Communications include Voice, Access, Data, and Wireless.**

#### **About Morse Communications**

Morse Communications, Inc. is a national provider of IP Telephony, IP networking, Infrastructure, Wireless and other advanced application solutions and support to Large Enterprise, State and Local Government and Education customers. Morse is an Expert Business Partner with Alcatel-Lucent and other peripheral equipment technology manufacturers.